REQUEST FOR QUALIFICATIONS
AE-SPACEMGT-2016

EVALUATION CRITERIA:
RESPONDENT NAME:

<table>
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<th>WEIGHT</th>
<th>15%</th>
<th>5%</th>
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<tr>
<td>VisSpiro Strategies, LLC</td>
<td>8.00</td>
<td>7.56</td>
<td>7.22</td>
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<td>The Lauck Group, Inc. dba lauckgroup</td>
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These are the preliminary scores calculated as of 3/24/2016. The scores reflect the ranking of firms based solely on the proposals submitted in response to the RFQ and will be used to determine which companies were selected to make presentation to the SFA Board of Regents. For those firms selected, these scores are provided to the SFA Board of Regents for their consideration. The scores do not reflect additional information obtained through oral presentations to the SFA Board of Regents, or the final award decision.