



Stephen F. Austin State University

Member of The University of Texas System

Procurement and Business Services

Nacogdoches, Texas 75962-3030

Phone (936) 468-2206 * Fax (936) 468-4282

Supplier:

Encoura LLC

1108 Lavaca St Ste 110 PMB 390

Austin TX 78701-2110

ivancickn@sfasu.edu

Page 1

PO Number: **B24A0248**

PO Date: **11/02/23**

Delivery Date:

**CONFIRM RECEIPT OF PURCHASE ORDER AND
ACCEPTANCE OF DELIVERY DATE
BY EMAILING PURCHASE@SFASU.EDU.**

Send Billing Invoice to:

Stephen F. Austin State University

P.O. Box 6085

Nacogdoches, TX 75962-6085

ATTN: Accounts Payable

Ship to:

Admissions

Rusk Bldg 206

2008 Alumni Dr N

SFA Box 13051

Nacogdoches TX 75962

Terms: Net 30

FOB: Not Applicable

**PURCHASE ORDER NO. MUST APPEAR ON ALL
SHIPPING DOCUMENTS AND INVOICES**

Item	Description	Quantity	Unit Cost	Total Cost
1	In accordance with RFP#SCHOLARSHIP ASSESSMENT-2023 opened 09/29/2023, Master Services Agreement, Amendment, and Statement of Work per iContracts #784893. ----- Contract period : 10/01/2023 - 09/30/2024 with option to renew for 3 additional 1 year periods ----- USE INSTEAD OF B2400248 AS OF 10/30/2025 000P91832A CONSULTING SERVICES (NOT OTHERWISE CLASSIFIED) Optional Year -----	68,153.00 SRV	1.0000	68,153.00

Purchaser: Nicole Ivancic

(936) 4684472

ADDITIONAL CHARGE:

Vendor ID: **20553988**

Collegiate Licensed:

DISCOUNT/TRADE-IN:

Req No:

Employee/Employee Relationship:

TOTAL: **CONTINUED**

Blanket Order: **B24A0248**

HUB Status:

Purchase Class: **Exempt per SFA Policy**

Vendor Warrant Hold process runs nightly and terminates any vendors on hold. Vendor EPLS status verified by Purchaser.



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Item	Description	Quantity	Unit Cost	Total Cost
2	Year 4 of Evaluation and Review of Financial Aid and Scholarship Program (includes all time, labor, materials, and reimbursable expenses) ---- Payment Schedule: October 1, 2026 - \$47,707.00 December 1, 2026 - \$20,446.00 ---- For the period: 10/01/2026 - 09/30/2027 000P91832A CONSULTING SERVICES (NOT OTHERWISE CLASSIFIED) Services: Student Retention Predictor to be used	42,012.60 SRV	1.0000	42,012.60

Purchaser: Nicole Ivancic

(936) 4684472

Vendor ID: **20553988**

Collegiate Licensed:

Req No:

Blanket Order: **B24A0248**

Employee/Employee Relationship:

HUB Status:

Purchase Class: **Exempt per SFA Policy**

ADDITIONAL CHARGE:

DISCOUNT/TRADE-IN:

TOTAL: CONTINUED

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Terms: Net 30

FOB: Not Applicable

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Item	Description	Quantity	Unit Cost	Total Cost
	during the academic years within the Term: 10/15/2025-10/14/2026 in accordance with Statement of work and iContracts #784893 signed 10/14/2025 ---- Payment Schedule: 10/15/2025 - \$29,408.82 12/15/2025 - \$12,603.78			

Purchaser: Nicole Ivancic

(936) 4684472

ADDITIONAL CHARGE:

.00

Vendor ID: **20553988**

Collegiate Licensed:

DISCOUNT/TRADE-IN:

.00

Req No:

Employee/Employee Relationship:

TOTAL:

110,165.60

Blanket Order: **B24A0248**

HUB Status:

Purchase Class: **Exempt per SFA Policy**

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