

FORMAL SOLICITATION: *ITB# DRONE-DR2000*

Date Bids Due: 03/17/2025 3 P.M.

STEPHEN F. AUSTIN
STATE UNIVERSITY

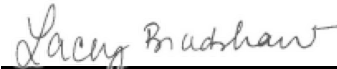
NACOGDOCHES, TEXAS

HUB Status			
Bidder	Viva Voce LLC dba Innovations	Yamaha	
Address	2325 Water Tower Ct W Fort Worth, TX 76179	6555 Katella Ave Cypress, CA 90630	
Phone / Fax	972-837-8090	714-713-6274	

Item	Description	Qty & Unit		Unit Price	Extens	Unit Price	Extens	Unit Price	Extens
1	DR2000 w/Odor Concentration Module Std. CamFlite Drone Package w/Thermal Camera	1	each	\$ 45,300.00	\$ 45,300.00		no bid		\$ -
2	Dr2000 Flying Labratory Package	1	each	\$ 13,475.00	\$ 13,475.00		\$ -		\$ -
3	DR2000 Mounting Plate for DJI Univeral Gimbal	1	each	\$ 450.00	\$ 450.00		\$ -		\$ -
4	MT1-Methane- LEL (CH4)	1	each		included		\$ -		\$ -
5	Ammonia (NH3) LC ONLY	1	each		included		\$ -		\$ -
6	Hydrogen Sulfide (H2s) LC	1	each		included		\$ -		\$ -
7	PM 1, 2.5, 10- Particulate (PM 1, 2.5, 10)- Simultaneos	1	each	\$ 2,119.00	\$ 2,119.00		\$ -		\$ -
8	Odour Concentration Module	1	each	\$ 3,543.00	\$ 3,543.00		\$ -		\$ -
9	Sample Acquisition System for DR2000	1	each	\$ 1,025.00	\$ 1,025.00		\$ -		\$ -
10	SIMS3 Base Subscription	1	each		included		\$ -		\$ -
11	SIMS3 Equipment Charge (Annual)	1	each		included		\$ -		\$ -
12	Aurora UAS	1	each		included		\$ -		\$ -
13	6s 16000mah Lipo Battery	4	each		included		\$ -		\$ -
14	Vio G1 EO/IR Payload 4K Zoom Sensor 640x512 Radiometric Thermal Camera 2400m Laser Rangefinder	1	each		included		\$ -		\$ -
15	Camflite Custom Gimbal Mount	1	each		included		\$ -		\$ -
16	One (1) day of hands-on flight training and FAA regulations overview (please include any travel cost for onsite training)	1	lot		included		\$ -		\$ -
17	Shipping	1	lot	\$ 869.00	\$ 869.00		\$ -		\$ -
18	Special Discounts/ Educational Discounts	1	lot		\$ -		\$ -		\$ -
19									
20					*Camflight requires 50% down and 50% at shipping				
21									
TOTAL					\$ 66,781.00		\$ -		\$ -
TERMS									
F.O.B.									
DELIVERY									

I certify that the above included all firms that have been contacted for bids, and their replies are exactly as stated.

Reason for award to other than low bidder: _____

 03/31/2025
Signature

** 03/28/2025 Spoke to vendor via phone to verify items 12-16 are included in package pricing. Did not include individual prices on tabulation. LVB