

PROCUREMENT AND BUSINESS SERVICES
P. O. Box 13030
NACOGDOCHES, TX 75962

**REQUEST FOR PROPOSAL** 

RFP NUMBER
COLISEUM REBRANDING - FY25

ADDENDUM NO. 1 Dated: 02/28/2025

PROPOSAL MUST BE RECEIVED BEFORE: MONDAY, MARCH 17, 2025 AT 5:00 PM

Show RFP Number, Due Date and Time on Return Envelope

**NOTE:** Proposal must be stamped at **Stephen F. Austin State University Procurement and Business Services** before the hour and date specified for receipt of proposal.

#### **REFER INQUIRIES TO:**

Nicole Ivancic
Stephen F. Austin State University
Procurement and Business
Services 936.468.4472 or email
ivancickn@sfasu.edu

# STEPHEN F. AUSTIN STATE UNIVERSITY Request for Proposal # COLISEUM REBRANDING – FY25 ADDENDUM NO. 1

## THIS ADDENDUM DOES NOT HAVE TO BE ACKNOWLEDGED FOR THE RESPONSE TO RECEIVE CONSIDERATIONS.

Please note the following responses to vendor questions received via email by February 25, 2025.

1. States the project is to be completed by the beginning of the 2025 basketball season but does not say when that is. When is the actual date of completion?

The actual completion date is September 30, 2025.

2. How large is the coliseum? What is the square footage and seating capacity?

The coliseum is 93,214 sq. ft and has 6,949 seats.

3. Are any of these opportunities also on the exterior of the building, especially related to exterior signage?

No.

4. RFP states "rebranding of signage from qualified companies to serve the University and the Athletic Department on campus. These services are to be performed by the respondent" but further along it states under the scope of work "Installation and Execution: Ensure all aspects of rebranding are installed professionally, including signage, digital displays, and other elements". Is the University looking for a design/build approach to the project or has the work been designed and now you are looking for the fabrication portion. To design, fabricate and install a project with as much scope that this one has, signage, digital displays, a hall of fame, court graphics and to have it all completed by Sept/Oct of this year, is a lot. Is there any plan to actually phase the installation, starting with the signage?

The work has not been designed, this would be design and install and execution.

5. We are very concerned about the schedule; for all of this to be done by fall of this year, or even late fall, the design would have to be approved by the University by the end of March and the schedule states that the work is to begin the end of March. Some of the elements could easily take 8 to 10 months to fabricate and install. Is there any opportunity to address the project as a phased implementation beginning with determining the overall re-branding and visitor experience and addressing fabrication/installation on a phased basis?

SFA is not worried about the timeline.

6. When the RFP states that "these services are to be provided by the respondent" – again are you assuming a design/build approach and if a design firm teams with a fabrication firm, who does the University want to carry the actual contract?

SFA would like to contract with the design company and the company may use the fabrication company they desire.

7. Is the sport hall of fame a dedicated space within the Coliseum or is it opportunities to include throughout the Coliseum?

#### There are opportunities to be included throughout the Coliseum.

8. Is there a budget for this project? Again, this is a considerable scope with many components and each component, especially related to things like sport hall of fame/displays/digital applications, can be expensive; has the University allotted a budget for this project?

#### The budget is dependent upon the bids received.

Can a firm propose and just state in the HUB plan that the firm will be doing all of the project inhouse and complete section 4 to justify the decision? If that is the approach, is the submittal not placed under consideration?

All vendors must submit the HUB subcontracting plan. Any bids without the HUB subcontracting plan will be disqualified. All questions regarding the HUB Subcontracting Plan may be directed to the Procurement and Business Services office, Lacey Bradshaw, 936-468-4412, lacey.bradshaw@sfasu.edu.



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## STEPHEN F. AUSTIN STATE UNIVERSITY Request for Proposal: COLISEUM REBRANDING – FY25

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## SECTION 1 INTRODUCTION

#### 1.1 SCOPE OF PROPOSAL

Stephen F. Austin State University, a member of the University of Texas System, hereafter referred to as "SFA" or "the University", is seeking proposals for coliseum rebranding of signage from qualified companies to serve the University and the Athletic Department on campus. These services are to be performed by the respondent. The specifications outlined in this document meet the minimum requirements for the proposed services.

The Scope of Services are more specifically described in Section 2 ("Statement of Work") of this Request for Proposal (RFP).

#### 1.2 CONTRACT TERM

This contract will begin after award as mutually agreed and upon executed agreement.

#### 1.3 SFA INFORMATION

Stephen F. Austin State University, the newest member of The University of Texas System, began a century ago, as a teachers' college in Texas' oldest town, Nacogdoches. Today, it has grown into a regional institution comprising six colleges — business, education, fine arts, forestry and agriculture, liberal and applied arts, and sciences and mathematics. Accredited by the Southern Association of Colleges and Schools, SFA enrolls approximately 11,000 students while providing the academic breadth of a state university with the personalized attention of a private school. The main campus encompasses 421 acres that include 36 academic facilities, nine residence halls, and 68 acres of recreational trails that wind through its six gardens. The university offers more than 80 bachelor's degrees, more than 40 master's degrees and four doctoral degrees covering more than 120 areas of study. Learn more at sfasu.edu

#### 1.4 SCHEDULE OF EVENTS\*

*DATE EVENT	
Wednesday, February 19, 2025	Issuance of Request for Proposal
Tuesday, February 25, 2025 by 5:00 p.m.	Deadline for Questions
Friday, February 28, 2025 by 5:00 p.m.	Question and Answer Addenda Document Posted, if any
Monday, March 17, 2025 by 5:00 p.m.	Requests for Proposals Due
Tuesday, March 18, 2025 by 5:00 p.m.	Proposals Opened and Evaluation Begins
Tuesday, March 24, 2025	Evaluation of Proposals and Selection of Finalist and/or Negotiations Ends
March 2025	Notification of Award
March 2025	Fully executed Agreement
March 2025	Scope of Work to begin

<sup>\*</sup>Dates are tentative and subject to change; time listed is Central Standard Time

#### 1.5 OPEN RECORDS

SFA anticipates that the review of the proposals will be completed and awarded in March 2025. Due to the nature of the proposals, the parties understand the information exchanged in the negotiation process is confidential to the fullest extent permitted by law, and neither party will disclose such information to anyone other than representatives of the negotiating parties except as required by

Texas law. Final awards and agreements, after all negotiations are completed, may be subject to open records request. Additionally, state law requires each contract for the purchase of goods or services to be posted on the University's website. By entering into a contract with the University, the firm acknowledges and accepts the University will comply with all applicable laws regarding the public posting of contracts.

#### 1.6 HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)

## SEE EXHIBIT D - HUB SUBCONTRACTING PLAN READ CAREFULLY

Each respondent is required to make a good faith effort to subcontract with historically underutilized businesses and shall submit a HUB Subcontracting Plan using the HUB Subcontracting Plan documents provided in **Exhibit D.** 

Stephen F. Austin State University is committed to making a good faith effort to increase business with historically underutilized businesses (HUBs) by contracting with HUBs either directly or indirectly through subcontracting opportunities. Respondents are encouraged to actively seek to subcontract or partner with HUBs in an effort to create an environment that actively acknowledges and values diversity.

The University has determined that subcontracting opportunities are probable under this contract.

The University's HUB goal for this procurement is: 26.0% for other services

Each HUB subcontracting plan will be evaluated independently of the response. If the HSP does not reflect a good faith effort to subcontract with HUBs, the entire response will be disqualified.

All questions regarding the HUB Subcontracting Plan may be directed to the

Procurement and Business Services Office, Lacey Bradshaw, HUB Coordinator, 936-468-4412, lacev.bradshaw@sfasu.edu.

#### Failure to submit the HUB Subcontracting Plan will disqualify the bid from consideration.

#### 1.7 PARKING ON CAMPUS

All vehicles parked on the University campus must properly display a valid parking permit and comply with all University parking rules. The Parking and Traffic Office supervises and coordinates all parking transportation and traffic related functions on the campus. Permits expire each August 31.

Contractor shall be responsible for obtaining parking permits from the Parking and Traffic Office and for resolving, should they arise, any parking regulation disputes and violations. The Parking and Traffic Office telephone number is 936-468-7275

#### 1.8 GROUP PURCHASING AUTHORITY

Texas law authorizes institutions of higher education (defined by Section 61.003, Education Code) to use the group purchasing procurement method (ref. Section 51.9335, Education Code). Additional Texas institutions of higher education may therefore elect to enter into a contract with the successful Proposer under this RFP.

#### 1.9 RIGHT TO MODIFY

Stephen F. Austin State University reserves the rights to modify, revoke, or cancel this RFP in whole or in part at any time prior to the date on which SFA executes a Contract with the selected Respondent(s).

#### 1.10 ADDITIONAL TERMS AND CONDITIONS

https://www.sfasu.edu/procurement-business-services/about/help-sources/documents#purchasing

#### **END OF SECTION 1**

## SECTION 2 STATEMENT OF WORK

#### 2.1 SCOPE OF WORK

The Athletics Department is seeking proposals from qualified firms to undertake a comprehensive rebranding of the William R. Johnson Coliseum in time for the 2025-2026 basketball season. The project will include updates to signage, wayfinding, court design, historical displays, Hall of Fame areas, digital touchscreen displays, hospitality, and VIP experiences. This initiative is part of a broader effort to enhance the fan experience and foster pride within our athletic community. The rebranding will also incorporate the Purple Lights program, a fundraising initiative central to this rebranding effort.

- Conceptual and Graphic Design: Work with the Athletics Department to create cohesive designs that integrate seamlessly throughout the Coliseum.
- **Project Planning and Management:** Provide a project schedule, resource allocation, and timelines, ensuring project completion before the 2025-2026 season.
- **Installation and Execution:** Ensure all aspects of rebranding are installed professionally, including signage, digital displays, and other elements.
- Coordination with Coliseum Staff: Collaborate with Coliseum and Athletics Department staff
  to minimize disruption during the installation process.
- **Testing and Quality Assurance:** Ensure all installations, particularly digital displays, are fully operational and meet the Athletics Department's quality standards.

#### 2.2 PROJECT OVERVIEW AND OBJECTIVES

2.2.1 The primary objective of the rebranding project is to transform the Coliseum into a modern, visually engaging, and functional space that embodies the spirit and tradition of our athletics program. Key elements include:

**Signage and Wayfinding:** Update and improve the aesthetic and functional signage to help visitors navigate concourses, seating areas, restrooms, and exits.

- **Court Design:** Create a visually appealing court design that aligns with the new branding and enhances the in-game experience.
- **Historical Displays and Hall of Fame:** Design dedicated spaces to honor the history of our athletics program, including Hall of Fame displays that celebrate past achievements and legendary figures.
- **Digital Touchscreen Displays:** Install interactive digital displays that provide visitors with a rich history of the team, current statistics, upcoming events, and other relevant content.
- Hospitality and VIP Experience: Develop dedicated hospitality areas and VIP experiences to enhance premium ticket-holder experience, which may include special seating, exclusive access, and enhanced amenities.
- Fundraising Integration (Purple Lights Program): Strategically incorporate branding elements from the Purple Lights fundraising initiative into the design to reinforce its visibility

**End of Section 2** 

#### **SECTION 3** INSTRUCTIONS TO RESPONDENTS

#### **CONTACT INFORMATION** 3.1

3.1.1 All questions regarding the solicitation, or response must be forwarded to the following:

Nicole Ivancic **Purchasing Manager** P.O. Box 13030, SFA Station Nacogdoches, TX 75962 Phone: 936.468.4472 Fax: 936.468.4282

Email: ivancickn@sfasu.edu

#### 3.2 SUBMITTAL DEADLINE AND LOCATION

- 3.2.1 All proposals must be received by SFA no later than 5:00 PM, Monday, March 17, 2025.
- 3.2.2 Proposals submitted by mail should be sent to:

#### MAIL PROPOSAL TO:

#### HAND DELIVER AND/OR **EXPRESS MAIL TO:**

Stephen F. Austin State University Procurement and Business Services P.O. Box 13030, SFA Station Nacogdoches, TX 75962-3030

Stephen F. Austin State University Procurement and Business Services 2102 Alumni Drive, Austin Bldg., Room 131 Nacogdoches, TX 75962

- 3.2.3 All U.S. Mail addressed to any component of SFA is delivered to a central mailroom and redistributed by SFA personnel to the addressee's on-campus post office box. Consequently, there is a possibility of delay between receipt of mail at the central mailroom and receipt in the office of Procurement and Business Services. Proposals must be in the office of the Procurement and Business Services by the time set for RFP closing in order to be considered, and receipt by SFA at the central mailroom will not be deemed sufficient. The University shall not be responsible for responses received after the due date and time. Late responses will not be considered under any circumstances. Properly identified late responses will be returned to the Respondent unopened.
- 3.2.4 Proposals will be publicly opened 8:30 AM, Tuesday, March 18, 2025 in the office of Procurement and Business Services, 2102 Alumni Drive, Austin Building, Room 131. Only the names of the [KJ1] Respondents will be read aloud.
- 3.2.5 Proposals received after the time for closing will be returned to Respondent unopened regardless of the circumstance. It is the responsibility of the Respondent to get the proposals delivered in a timely manner, regardless of delivery method or circumstances.
- 3.2.6 Faxed proposals will **not** be accepted.
- 3.2.7 Proposals may be emailed to bids@sfasu.edu with subject line titled RFP #COLISEUM REBRANDING -FY25.
- 3.2.8 Proposals may be withdrawn at any time prior to the time and date set for proposal closing.

3.2.9 Stephen F. Austin State University reserves the right to accept or reject any or all proposals and to waive irregularities or technicalities provided such waiver does not substantially change the offer or provide a competitive advantage to any Respondent in the judgment of Stephen F. Austin State University.

#### 3.3 SUBMITTAL INSTRUCTIONS

- 3.3.1 All proposals must be submitted in the format prescribed in Section 3.6.
- 3.3.2 Respondent may email the proposal response to <a href="bids@sfasu.edu">bids@sfasu.edu</a> with the subject titled RFP- COLISEUM REBRANDING-FY25 or shall submit one (1) complete electronic copy of the Proposal on electronic media (e.g., USB Drive) in a Microsoft Office (Word, Excel, Project and PowerPoint files) version 2003 or later format, or <a href="searchable">searchable</a> Adobe .PDF files by mail in accordance with Section 3.2.2.
- 3.3.3 All proposals must be complete and convey all of the information requested to be considered responsive. If the proposal fails to conform to the essential requirements of the RFP, SFA alone will determine whether the variance is significant enough to consider the proposal susceptible to being made acceptable and therefore a candidate for further consideration, or not susceptible to being made acceptable and therefore not considered for award.
- 3.3.4 Each Respondent, by submitting a proposal, represents that the Respondent has read and completely understands the request for proposal documents and agrees to abide by the terms of this RFP and any resulting agreement. Failure of the selected contractor to fulfill the provisions of this request for proposal shall in no way relieve the obligation of the Contractor to furnish all services necessary to carry out the provisions of the agreement.
- 3.3.5 A legally authorized representative of the Respondent shall sign proposals. Unsigned proposals **(Exhibit A)** and possible addenda will be rejected as a material failure.

#### 3.4 ACCEPTANCE AND FORMATION OF AGREEMENT

- 3.4.1 No recommendation for award will be made until Stephen F. Austin State University is fully satisfied that the Respondent is professionally competent and properly equipped to render the specified service.
- 3.4.2 The University reserves the right to negotiate further with any respondent that submits a proposal, once proposals have been opened. SFA may award a contract(s) based on initial proposals received without any discussion of such proposals. Therefore, each proposal should be submitted on the most favorable and complete price and terms possible.
- 3.4.3 SFA reserves the right to enter into an agreement not based only on the cost to the University, but which, in the sole opinion of SFA, is deemed to represent the best value to SFA. The University shall be the sole judge of determining which proposal represents the best value to the University.

3.4.4 By submitting a response, the Respondent agrees to accept an agreement including the scope of work and specifications herein and attached to this Request for Proposal. SFA may also add additional services at a mutually agreed upon rate, as needed after award is made.

#### 3.5 EVALUATION CRITERIA

- 3.5.1 Award will be based on a comprehensive review and analysis based on a weighted value of averaged evaluation scores and negotiation of the proposal that best meets the needs of the University. Submission of a proposal represents concurrence with this method of evaluation and award. Furthermore, respondents will not, under any circumstances, dispute any award made using this method.
- 3.5.2 Evaluation of the proposals will be performed by an evaluation committee representing Stephen F. Austin State University. Proposals will be evaluated using the following criteria, which are listed below in **Section 3.5.3**. Stephen F. Austin State University reserves the right to award an agreement not based only on the cost to the University, but on the criteria that best meet the university's requirements and goals. The University shall be the sole judge of determining which proposal represents the best value to the University. The University reserves the right to request a presentation of the finalist(s) to present their operational plan to the evaluation committee. The University shall be the sole judge of determining which proposal represents the best value of the University.

#### 3.5.3 Evaluation Criteria

- a. 35% Financial Proposal, Exhibit C
- b. 45% Qualifications and Experience, Exhibit E
- c. 10% Respondent's past relationship with the University, Exhibit E
- d. 10% References, Exhibit E

#### 3.6 PROPOSAL FORMAT

3.6.1 Proposals shall be prepared in a straightforward and concise manner, identifying clearly and concisely any deviations, enhancements and other differences that exist between the RFP and the respondent's proposed services. Emphasis should be placed on responsiveness to the RFP requirements, completeness and clarity of content and conformance to the RFP instructions. Respondents shall organize their proposal in a point-by-point format according to Section 3.6.2. Failure to follow point-by-point presentation could be grounds for disqualification.

Proposals shall be submitted on (1) complete electronic copy of the of the Proposal via email to <a href="mailto:bids@sfasu.edu">bids@sfasu.edu</a> or by mail on electronic media (e.g., USB Drive) in a Microsoft Office (Word, Excel, Project and PowerPoint files) version 2003 or later format, or <a href="mailto:searchable">searchable</a> Adobe .PDF files.

Submittals shall include a "Table of Contents" and give page numbers for each part of the Proposal. Number all pages of the Proposal submittal sequentially using Arabic numerals (1,2,3, etc.).

3.6.2 Proposal shall include the following information and be submitted in the following order:

Failure to provide any of the following documents will result in disqualification of the proposal from further consideration

#### **Required Submittals**

Exhibit A – Signed Execution of Offer

Exhibit B – Acknowledgement of Addenda\* (\*only if addenda were sent out)

Exhibit C – Financial Proposal

Exhibit D - HUB Subcontracting

Exhibit E – Evaluation of Qualifications, Experience and References

Stephen F. Austin State University reserves the right to check references prior to award. Any Negative responses received may be grounds for disqualification of the bid. SFA reserves the Right to enter into an agreement not based only on lowest cost to the University, but which, in the Sole opinion of SFA, is deemed to represent the best value to SFA.

**END OF SECTION 3** 

## EXHIBIT A EXECUTION OF OFFER

In compliance with this RFP, and subject to all the conditions herein, the undersigned offers and agrees to furnish any or all commodities or services and to comply with all terms, conditions and requirements set forth in the RFP documents and contained herein.

By signature hereon, Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted Qualifications. Failure to sign the response, or signing it with a false statement, shall void the submitted response or any resulting contracts, and the Respondent may be removed from all bid lists.

By the signature hereon affixed, the Respondent hereby certifies that neither the Respondent nor the firm, corporation, partnership, or institution represented by the Respondent or anyone acting for such firm, corporation, or institution has violated the antitrust laws of this State or the Federal antitrust laws nor communicated directly or indirectly the response made to any competitor or any other person engaged in such line of business.

By signature hereon, Respondent certifies that if a Texas address is shown as the address of the Respondent, Respondent qualifies as a Texas Resident Bidder as defined in Rule 34 TAC 20.38.

#### Certifications

<u>Texas Family Code Child Support Certification.</u> By signature hereon, Respondent certifies as follows: "Under Section 231.006, Texas Family Code, the Contractor certifies it is not ineligible to receive the payments specified in the Agreement and acknowledges that this Agreement may be terminated and payment may be withheld if this certification is inaccurate."

<u>Sales Tax Certification.</u> By signing the Agreement, the Respondent certifies as follows: "Under Section 2155.004, Texas Government Code, the Contractor certifies that the individual or business entity named in this Agreement is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate."

<u>Franchise Tax Certification.</u> By signing the Agreement, a corporate or limited liability company, Respondent certifies that it is not currently delinquent in the payment of any Franchise Taxes due under Chapter 171 of the Texas Tax Code, or that the corporation or limited liability company is exempt from the payment of such taxes, or that the corporation or limited liability company is an out-of-state corporation or limited liability company that is not subject to the Texas Franchise Tax, whichever is applicable. Contractor acknowledges and agrees that if this certification is false or inaccurate, at University's option, the Agreement may be terminated and payment withheld.

<u>Payment of Debts to the State of Texas.</u> That pursuant to Section 403.0551, Texas Government Code, the Respondent agrees that any payments owing to the Contractor under this contract may be applied towards any debt or delinquent taxes that the Contractor owes the State of Texas or any agency of the State of Texas, until such debt or delinquent taxes are paid in full.

The person signing the Response should show title or authority to bind his/her firm in contract.

Federal Employer's Identification Number:
Sole Owner should also enter Social Security No.:
Respondent/Company:
Signature (INK):
Name (Typed/Printed):
Title:
Street:
City/State/Zip:
Telephone No/Fax No:
Email.:

THIS SHEET MUST BE COMPLETED, SIGNED, AND RETURNED WITH RESPONDENT'S PROPOSAL. FAILURE TO SIGN AND RETURN THIS SHEET MAY RESULT IN THE REJECTION OF YOUR RESPONSE.

## EXHIBIT B ACKNOWLEDGEMENT OF ADDENDA

(If addenda are sent out)

Receipt is hereby acknowledged of the following addenda to this RFP.

Addenda No	Dated
Addenda No	Dated
Addenda No. ———	Dated
Addenda No. ———	Dated
Respondent/Company:	

Refer to the SFA Procurement and Business Services Department website to confirm all addenda issued: <a href="https://www.sfasu.edu/purchasing/122.asp">https://www.sfasu.edu/purchasing/122.asp</a>[KJ2]

#### EXHIBIT C FINANCIAL PROPOSAL

Having carefully reviewed the specifications and related documents affecting the proposal to provide coliseum rebranding services for Stephen F. Austin State University, the undersigned submits the following Financial Proposal in accordance with the Request for Proposal documents:

Respondent Name:				
Authorized Signature:				
_				
1.	Cost per hour for graphic design services:			
2.	Cost per hour for installation services:			
3.	Cost per square foot for a wall wrap on a smooth wall			
4.	Cost per square foot for a wall wrap on a textured wall			
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Specific items to be produced as a result of this bid will be negotiated at a later date after bid award. Areas subject to potential rebranding in **Exhibit F** (pictures).

## EXHIBIT D HUB SUBCONTRACTING PLAN (HSP)

Rev. 2/17



# HUB Subcontracting Plan (HSP) QUICK CHECKLIST

While this HSP Quick Checklist is being provided to merely assist you in readily identifying the sections of the HSP form that you will need to complete, it is very important that you adhere to the instructions in the HSP form and instructions provided by the contracting agency.

- If you will be awarding all of the subcontracting work you have to offer under the contract to only Texas certified HUB vendors, complete:
  - Section 1 Respondent and Requisition Information
  - Section 2 a. Yes, I will be subcontracting portions of the contract.
  - Section 2 b. List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors.
  - Section 2 c. Yes
  - Section 4 Affirmation
  - GFE Method A (Attachment A) Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
- If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract\* in place for more than five (5) years meets or exceeds the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
  - Section 1 Respondent and Requisition Information
  - Section 2 a. Yes, I will be subcontracting portions of the contract.
  - Section 2 b. List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
  - Section 2 c. No
  - Section 2 d. Yes
  - Section 4 Affirmation
  - GFE Method A (Attachment A) Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
- If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors or only to Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract\* in place for more than five (5) years does not meet or exceed the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
  - Section 1 Respondent and Requisition Information
  - Section 2 a. Yes, I will be subcontracting portions of the contract.
  - Section 2 b. List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
  - Section 2 c. No
  - Section 2 d. No
  - Section 4 Affirmation
  - GFE Method B (Attachment B) Complete an Attachment B for each of the subcontracting opportunities you listed in Section 2 b.
- If you will not be subcontracting any portion of the contract and will be fulfilling the entire contract with your own resources (i.e., employees, supplies, materials and/or equipment), complete:
  - Section 1 Respondent and Requisition Information
  - Section 2 a. No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources.
  - Section 3 Self Performing Justification
  - Section 4 Affirmation

\*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service, to include under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Rev. 2/17



c. Requisition #:

## **HUB Subcontracting Plan (HSP)**

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.284 are:

- 11.2 percent for heavy construction other than building contracts,
- 21.1 percent for all building construction, including general contractors and operative builders' contracts,
- 32.9 percent for all special trade construction contracts,
- · 23.7 percent for professional services contracts,
- · 26.0 percent for all other services contracts, and
- 21.1 percent for commodities contracts.

#### - - Agency Special Instructions/Additional Requirements - -

its su agend which to be	cordance with 34 TAC §20.285(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith of boontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets by specific HUB goal, whichever is higher. When a respondent uses this method to demonstrate good faith effort it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only the agg subcontracted to HUBs with which the respondent does not have a continuous contract* in place for more the goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Studies.	or exceeds the statewide HUB goal or the the respondent must identify the HUBs with regate percentage of the contracts expected an five (5) years shall qualify for meeting the
SEC	TION 1: RESPONDENT AND REQUISITION INFORMATION	
a.	Respondent (Company) Name:	State of Texas VID #:
	Point of Contact:	Phone #:
	E-mail Address:	Fax #:
b.	Is your company a State of Texas certified HUB?   - Yes  - No	

Bid Open Date:

(mm/dd/yyyy)

Enter your company's name here:	Requisition #:
	<del>-</del>

#### SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, **including contracted staffing, goods and services will be subcontracted**. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

- a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:
  - Yes, I will be subcontracting portions of the contract. (If Yes, complete Item b of this SECTION and continue to Item c of this SECTION.)
  - □ *No*, I will not be subcontracting <u>any</u> portion of the contract, and I will be fulfilling the entire contract with my own resources, including employees, goods and services. (If *No*, continue to SECTION 3 and SECTION 4.)
- b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HUBs		Non-HUBs
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.
1		%	%	%
2		%	%	%
3		%	%	%
4		%	%	%
5		%	%	%
6		%	%	%
7		%	%	%
8		%	%	%
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
	Aggregate percentages of the contract expected to be subcontracted:	%	%	%

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at https://www.comptroller.texas.gov/purchasing/vendor/hub/forms.php).

- Check the appropriate box (Yes or No) that indicates whether you will be using <u>only</u> Texas certified HUBs to perform <u>all</u> of the subcontracting opportunities you listed in SECTION 2, Item b.
  - Yes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort Method A (Attachment A)" for each of the subcontracting opportunities you listed.)
  - No (If No, continue to Item d, of this SECTION.)
- d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract with Texas certified HUBs with which you do not have a continuous contract\* in place with for more than five (5) years, meets or exceeds the HUB goal the contracting agency identified on page 1 in the "Agency Special Instructions/Additional Requirements."
  - Yes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort Method A (Attachment A)" for each of the subcontracting opportunities you listed.)
  - No (If No, continue to SECTION 4 and complete an "HSP Good Faith Effort Method B (Attachment B)" for each of the subcontracting opportunities you listed.)

\*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here:	Requisition #:
	-

#### SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS (CONTINUATION SHEET)

This page can be used as a continuation sheet to the HSP Form's page 2, Section 2, Item b. Continue listing the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HUBs		Non-HUBs
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.
16		%	%	%
17		%	%	%
18		%	%	%
19		%	%	%
20		%	%	%
21		%	%	%
22		%	%	%
23		%	%	%
24		%	%	%
25		%	%	%
26		%	%	%
27		%	%	%
28		%	%	%
29		%	%	%
30		%	%	%
31		%	%	%
32		%	%	%
33		%	%	%
34		%	%	%
35		%	%	%
36		%	%	%
37		%	%	%
38		%	%	%
39		%	%	%
40		%	%	%
41		%	%	%
42		%	%	%
43		%	%	%
	Aggregate percentages of the contract expected to be subcontracted:	%	%	%

\*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here:		Requisition #:	
SECTION 3: SELF PERFORMING JUSTIFIC responded "No" to SECTION 2, Item a, in the space materials and/or equipment.			
SECTION 4: Affirmation			
As evidenced by my signature below, I affirm that I supporting documentation submitted with the HSP is	·		
contract. The notice must specify at a minim subcontracting opportunity they (the subcontract the total contract that the subcontracting oppor	s practical to all the subcontractors (HUBs and N num the contracting agency's name and its point ctor) will perform, the approximate dollar value of trunity represents. A copy of the notice required to (10) working days after the contract is awarded.	nt of contact for the contract, the subcontracting opportunity	he contract award number, the and the expected percentage of
compliance with the HSP, including the u	ance reports (Prime Contractor Progress Asses se of and expenditures made to its subcorlocs/hub-forms/ProgressAssessmentReportForm.	tractors (HUBs and Non-HUE	
subcontractors and the termination of a subcon	contracting agency prior to making any modific stractor the respondent identified in its HSP. If the cement remedies available under the contract or c	HSP is modified without the con	tracting agency's prior approval,
The respondent must, upon request, allow the are being performed and must provide documer	contracting agency to perform on-site reviews of ntation regarding staffing and other resources.	the company's headquarters ar	nd/or work-site where services
Signature	Printed Name	Title	Date (mm/dd/yyyy)

#### Reminder:

- If you responded "Yes" to SECTION 2, Items c or d, you must complete an "HSP Good Faith Effort Method A (Attachment A)" for <u>each</u> of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded "No" SECTION 2, Items c and d, you must complete an "HSP Good Faith Effort Method B (Attachment B)" for <u>each</u> of the subcontracting opportunities you listed in SECTION 2, Item b.

## HSP Good Faith Effort - Method A (Attachment A)

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Enter your company's name here:	Requisition #:
	<del>-</del>

*IMPORTANT*: If you responded "*Yes*" to **SECTION 2, Items c** or **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method A (Attachment A)" for <u>each</u> of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at <a href="https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-a.pdf">https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-a.pdf</a>

#### SECTION A-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: Description:

#### SECTION A-2: SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the subcontracting opportunity you listed above in SECTION A-1. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <a href="http://mvcpa.cpa.state.tx.us/tpasscmblsearch/index.jsp.">http://mvcpa.cpa.state.tx.us/tpasscmblsearch/index.jsp.</a> HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
	- Yes - No	·	\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No	_	\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No	·	\$	%
	- Yes - No		\$	%
	- Yes - No	_	\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%
	- Yes - No		\$	%

**REMINDER:** As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.

## HSP Good Faith Effort - Method B (Attachment B)

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Enter your company's name here:	Requisition #:

**IMPORTANT:** If you responded "**No**" to **SECTION 2**, **Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for <u>each</u> of the subcontracting opportunities you listed in **SECTION 2**, **Item b** of the completed HSP form. You may photo-copy this page or download the form at <a href="https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf">https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf</a>.

#### SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: Description:

#### SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that <u>specific</u> portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3 and SECTION B-4.)

#### SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you <u>MUST</u> comply with items <u>a</u>, <u>b</u>, <u>c</u> and <u>d</u>, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs <u>and</u> trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <a href="https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf">https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf</a>.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs <u>and</u> trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs <u>and</u> to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) Historically Underutilized Business (HUB) Directory Search located at <a href="http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp">http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp</a>. HUB status code "A" signifies that the company is a Texas certified HUB.
- b. List the <a href="three">three</a> (3) Texas certified HUBs</a> you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	(Do not en	Texas VID ter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB F	Respond?
				- Yes	- No
				- Yes	- No
		•		- Yes	- No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <a href="https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php">https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php</a>.
- d. List two (2) trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice	Accepted?
		- Yes	- No
		- Yes	- No

## HSP Good Faith Fffort - Method B (Attachment B) Cont.

Enter your company's name here:			Requisition #	: 	
BECTION B-4: SUBCONTRACTOR SELECTION  Inter the item number and description of the subcontracting opportunity you lise attachment.  a. Enter the item number and description of the subcontracting opportunity for Item Number:  Description:  b. List the subcontractor(s) you selected to perform the subcontracting opportunity for Item Number:  Description:  UB and their Texas Vendor Identification (VID) Number or federal Ensubcontracted, and the expected percentage of work to be subcontracted you use the State of Texas' Centralized Master Bidders List (Contractions)	or which you and prtunity you list mplioyer Identi d. When search CMBL) - Histo	re comple ed in <b>SE</b> 6 fication N ning for To prically U	cting this Attachment B conting this Attachment B conting the cont	nuation page.  whether they are a late dollar value of rifying their HUB stauus)  Directory Sea	Texas certifice the work to atus, ensure t
http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code  Company Name	"A" signifies th		Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN,	Approximate Dollar Amount	Expected Percentage Contract
	- Yes	- No	leave their VID / EIN field blank.	\$	Contract
	- Yes	- No		\$	, and
	- Yes	- No		\$	(
	- Yes	- No		\$	
	- Yes	- No		\$	
	- Yes	- No		\$	1
	- Yes	- No		\$	
	- Yes	- No		\$	
	- Yes	- No		\$	
	- Yes	- No		\$	
If any of the subcontractors you have selected to perform the subcontract justification for your selection process (attach additional page if necessar	- Yes	- No - No		\$	

**REMINDER:** As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

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## **HUB Subcontracting Opportunity Notification Form**

In accordance with Texas Gov't Code, Chapter 2161, each state agency that considers entering into a contract with an expected value of \$100,000 or more shall, before the agency solicits bids, proposals, offers, or other applicable expressions of interest, determine whether subcontracting opportunities are probable under the contract. The state agency I have identified below in Section B has determined that subcontracting opportunities are probable under the requisition to which my company will be responding.

34 Texas Administrative Code, §20.285 requires all respondents (prime contractors) bidding on the contract to provide notice of each of their subcontracting opportunities to at least <a href="https://exas.certified-HUBs">https://exas.certified-HUBs</a> (who work within the respective industry applicable to the subcontracting opportunity), and allow the HUBs <a href="https://exas.certified-HUBs">at least seven (7)</a> working days to respond to the notice prior to the respondent submitting its bid response to the contracting agency. In addition, <a href="https://exas.certified-HUBs">at least seven (7)</a> working days prior to submitting its bid response to the contracting agency, the respondent must provide notice of each of its subcontracting opportunities to <a href="https://exas.certified-HUBs">two (2)</a> or more trade organizations or development centers (in Texas) that serves members of groups (i.e., Asian Pacific American, Black American, Hispanic American, Native American, Woman, Service Disabled Veteran) identified in Texas Administrative Code §20.282(19)(C).

We respectfully request that vendors interested in bidding on the subcontracting opportunity scope of work identified in Section C, Item 2, reply no later than the date and time identified in Section C, Item 1. Submit your response to the point-of-contact referenced in Section A.

dentified in Section C, Item 1. Submit your response to the point-of-contact reference	ed in Section A.				
SECTION A: PRIME CONTRACTOR'S INFORMATION					
Company Name:			State of 1	Texas VID #:	
Point-of-Contact:			-	Phone #:	
E-mail Address:			<del>-</del>	Fax #:	
SECTION B: CONTRACTING STATE AGENCY AND REQUISITION	INFORMATION				
Agency Name:					
Point-of-Contact:				Phone #:	
Requisition #:			Bid (	Open Date:	
				·	(mm/dd/yyyy)
SECTION C: SUBCONTRACTING OPPORTUNITY RESPONSE DUE	DATE, DESCRIP	TION, RE	QUIREMENTS AN	ID RELATED II	NFORMATION
1. Potential Subcontractor's Bid Response Due Date:					
If you would like for our company to consider your company	y's bid for the subc	ontracting	opportunity identifi	ed below in Item	2,
we must receive your bid response no later than		on _			
	Central Time		Date (mm/dd/yyyy)		
organizations or development centers (in Texas) that serves members of American, Woman, Service Disabled Veteran) identified in Texas Administra (A working day is considered a normal business day of a state agency, not i by its executive officer. The initial day the subcontracting opportunity notice is considered to be "day zero" and does not count as one of the seven (7) we	ative Code, §20.282 including weekends is sent/provided to	(19)(C). , federal o	or state holidays, or d	lays the agency i	s declared closed
2. Subcontracting Opportunity Scope of Work:					
3. Required Qualifications:					- Not Applicable
4. Bonding/Insurance Requirements:					- Not Applicable
5. Location to review plans/specifications:					- Not Applicable

## **EXHIBIT E**EVALUATION OF QUALIFICATIONS, EXPERIENCE & REFERENCES

- 1. Provide a history of your company, including how long your company has been in business under its present name and any structural changes contemplated in the next year.
- 2. Provide a brief overview of your company and its demonstrated expertise and experience related to requested services. Include service areas your company provides services to.
- 3. Provide a description of experience working with colleges/universities of similar size (or larger) and scope, if any. Please indicate none if no experience.
- 4. Describe any previous related services performed for SFA in the past five (5) years, if any. Include description of services provided and years of service.
- 5. Provide a minimum of three (3) client references for which Respondent currently provides these services, including but not limited to higher education clients. The services provided should be similar to services requested in this RFP. At a minimum, include entity name, contact name, address, telephone number and email address, description of services provided, and time period of service.

EXHIBIT F
IMAGES OF AREAS SUBJECT TO POTENTIAL REBRANDING

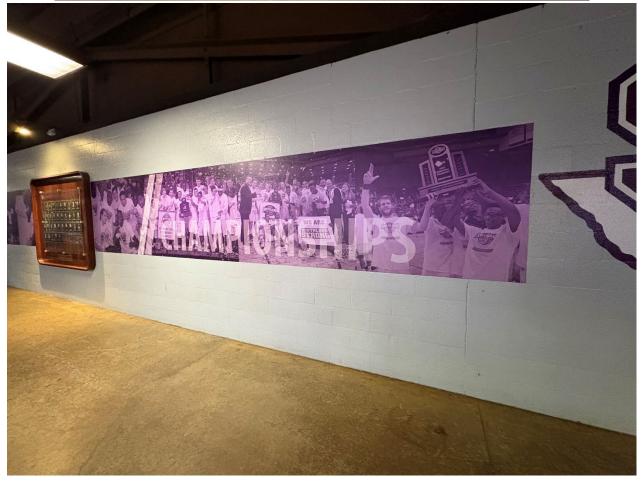


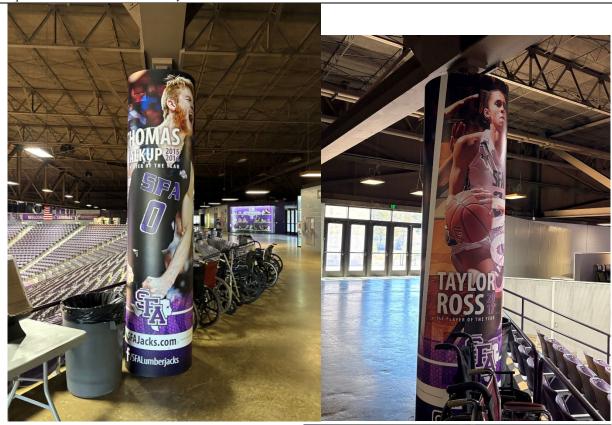




Stephen F. Austin State University























### RFP # COLISEUM REBRANDING - FY25 Opening date 03/18/2025 time 8:30 am

NAME/ADDRESS	HUB
Asian Contractor Association	
Website: www.acta-austin.com	
Phone: 512-926-5400	
Fax: 512-926-5410	
Southwest Minority Supplier Development Council	
Website: www.smsdc.org	
Phone: 512-386-8766	
Fax: 512-386-8988	
Dallas/Fort Worth Minority Supplier Development Council	
Website: http://affiliate.nmsdc.org/dfwmsdc	
Phone: 214-630-0747	
Fax: 214-637-2241	
Houston Minority Supplier Development Council	
Website: www.hmsdc.org	
Contact: Angela Freeman	
Phone: 713-271-7805	
Fax: 713-271-9770	
Tri-County Black Chamber of Commerce	
Website: http://www.tcbcc.org	
Phone: 832-875-3977	
Fax: 713-839-7329	
Women's Business Council – Southwest	
Website: http://www.wbcsouthwest.org	
Contact: Anita Steele	
Phone: 817-299-0566	
Women's Business Enterprise Alliance	
Website: http://www.wbea-texas.org	
Phone: 713-681-9232	
Golden Triangle Minority Business Council	
Website: www.gtmbc.com	
PH: 409-962-8530	
FX: 409-722-5402	
170 120 122 0102	
	i

## RFP # COLISEUM REBRANDING - FY25 Opening date 03/18/2025 time 8:30 am RFP # LAB TESTING SERVICES-23 Opening date 02/17/2023 time 8:30 am

NAME/ADDRESS	HUB
Hispanic Contractors Association de San Antonio	
Website: www.hcadesa.org	
PH: 210-444-1100	
FX: 210-444-1101	
US Pan Asian American Chamber of Commerce	
Website: www.uspaacc-sw.org	
PH: 682-367-1393	
FX: 817-469-9485	
El Daca Hismania Chamban of Campagna	
El Paso Hispanic Chamber of Commerce Website: www.ephcc.org	
PH: 915-566-4066	
FX: 915-566-9714	
Regional Hispanic Contractors Association (RHCA)	
Website: www.tamacc.org	
PH: 972-786-0909	
FX: 972-786-0910	
Texas Association of Mexican American Chambers of Commerce (TAMACC)	
Website: www.tamacc.org	
Contact: Pauline Anton	
Phone: 512-444-5727	
OTA DT OF LEGITED VENDODO LIEDE	
START SELECTED VENDORS HERE THE ABNEY GROUP INC. DBA HIGHTECH SIGNS	WO / F
1707 HYDRO DR.,	WO/F
AUSTIN, TX 78728-7726	
,	
Oimes PO III O	AC / F
Signs PQ, LLC 1821 Meadow Ridge Dr,	AS / F
Flower Mound, TX 75028-8355	
OUDIO HOMELL COMMUNICATIONS 11.0	
CHRIS HOWELL COMMUNICATIONS, LLC 2201 MAIN ST,SUITE 835	BL / M
DALLAS, TX 75201-4356	
B/LE/10, 17/10201 4000	
DMC MARKETING OROUR	
DMC MARKETING GROUP PO BOX 632211,	BL / M
NACOGDOCHES, TX 75963-2211	
Halliman Manna Inc	
Holliman-Wrenn, Inc.	BL / F
16310 Tomball Pkwy,Suite 305 Tomball, TX 77064-1065	
13000	
ENCORE COMMUNICATIONS 11.0	5)///
ENCORE COMMUNICATIONS, LLC PO BOX 3812,	DV / M
LONGVIEW, TX 75606-3812	
LONG VIEW, 17, 10000 0012	

RFP #\_COLISEUM REBRANDING - FY25 Opening date\_03/18/2025 \_\_time 8:30 am

NAME/ADDRESS	HUB
CIELO OFFICE PRODUCTS, L.L.C. 1408 E. JASMINE AVE, MCALLEN, TX 78501-5779	HI / M
C&K SALES AND SERVICES 100 ESPY, FORT DAVIS, TX 79734-2127	WO / F
CITRUS ADVERTISING, LLC 2930 W Sam Houston Pkwy N.,Suite 150 Houston, TX 77043-1634	WO / F
K3 SALES AND SERVICES LLC 1321 S EDDY ST, PECOS, TX 79772-5809	WO / F
RT SOLUTIONS GROUP 7505 FRESH SPRINGS RD, FORT WORTH, TX 76120-2493	
THE TRADE GROUP, LLC 2900 GENESIS WAY,SUITE 100 GRAPEVINE, TX 76051	/
D/G STUDIOS, INC. 3040 POST OAK BLVD STE 1800-146, HOUSTON, TX 77056-6500	/
INTERNATIONAL NAMEPLATE U.S., INC. 2905 W MARSHALL AVE, LONGVIEW, TX 75604-5026	/
MINTECH CNC SOLUTIONS 9380 7TH ST,SUITE A RANCHO CUCAMONGA, CA 91730-5699	1
AHI FACILITIES LLC 16120 COLLEGE OAK,#105	
SAN ANTONIO, TX 78249-4043	
	/
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NAME/ADDRESS	HUB
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