

**REQUEST FOR PROPOSAL  
DINING SERVICES MANAGEMENT**

<b>EVALUATION CRITERIA: RESPONDENT NAME:</b>	<i>Overall: Overall quality and fit of Supplier</i>	<i>Partnership: Strategy, Innovation, Hospitality, Value Proposition</i>	<i>Program: Culinary Approach and Product Sourcing, Innovation and strategy for Residential Dining, Retail Dining, and Catering, Summer Conferences/Camps, Athletic Concessions, Proposed Initiatives: Marketing, Wellness, and Sustainability, Uniqueness of campus community reflected in program offerings, Technology, Food Safety, Quality, Variety, Diversity, and Authenticity, Integration with University educational programs, Transition Plan, Completeness of Supplemental information</i>	<i>Management: Staffing plan, Demonstrated application of regional/corporate resources at University level, Leadership and other intangible qualities</i>	<i>Financial: Proposed financial model, Start up costs and buyback terms, Investment and buyback terms (if applicable), Contributions &amp; conditions, Performance Accuracy and completeness of pro forma operating projections supported by financial analysis demonstrating that Supplier's proposal is financially sustainable as projected.</i>	<i>Exceptions: Minimal number and complexity of proposed exceptions to SFA provisions</i>	<b>Weighted Total</b>
<b>WEIGHT</b>	<b>15%</b>	<b>20%</b>	<b>30%</b>	<b>10%</b>	<b>20%</b>	<b>5%</b>	<b>100%</b>
Sodexo Services of Texas Limited Partnership	8.03	8.40	8.71	8.08	6.44	8.17	<b>8.00</b>
Aramark Educational Services of Texas, LLC	6.25	6.31	6.00	6.00	6.88	6.46	<b>6.30</b>
Compass Group USA, Inc., by and through its Chartwells Division	8.60	8.58	8.29	8.00	7.63	7.67	<b>8.20</b> <b>Awarded</b>

These are the preliminary scores calculated as of 4/14/2021. The scores reflect the ranking of firms based solely on the proposals submitted in response to the RFP and presentations to the evaluation committee and will be used to determine which companies were selected to make presentation to the SFA Board of Regents. For those firms selected, these scores are provided to the SFA Board of Regents for their consideration. The scores do not reflect additional information obtained through oral presentations to the SFA Board of Regents, or the final award decision.