

**REQUEST FOR PROPOSAL  
ATH-INSURE-FY13**

<b>EVALUATION CRITERIA: RESPONDENT NAME:</b>	<i>Insurance premiums/cost, including anticipated out of pocket expenses based on the type of insurance plan/program offered</i>	<i>Proven record of processing claims quickly and effectively, communicating with training staff, and bartering with medical providers</i>	<i>Insurance company and agent qualifications and services that best meet the needs of SFA</i>	<i>Claims administration and reporting capabilities including availability of web-based access</i>	<i>Coverage, endorsements, limits and deductibles that best meet the needs of SFA</i>	<i>Other services aimed at reducing cost, risk, etc. or providing added value, and that best meet the needs of SFA</i>	<b>Weighted Total</b>
<b>WEIGHT</b>	<b>20%</b>	<b>20%</b>	<b>15%</b>	<b>15%</b>	<b>20%</b>	<b>10%</b>	<b>100%</b>
A-G Administrators	10.00	8.67	8.67	9.33	10.00	9.33	<b>9.37</b>
Macori Inc., a Chartis Company	8.67	6.67	6.67	7.00	8.00	6.67	<b>7.38</b>
Bob McCloskey Agency LLC	7.67	7.33	7.33	7.67	6.33	6.67	<b>7.18</b>
Collegiate Risk Management, Inc.	5.00	7.33	7.00	7.67	8.00	7.67	<b>7.03</b>
The Baker Agency, Inc.	4.33	7.00	4.33	7.33	5.00	5.33	<b>5.55</b>