

**REQUEST FOR PROPOSALS**  
**ATHLETIC TICKETING SYS-2017**  
**ROUND 2**

| EVALUATION CRITERIA:<br>RESPONDENT NAME: | <div style="display: flex; justify-content: space-between;"> <div style="width: 15%;"><i>Clarity of content presented showing Respondent has experience, materials and resources to complete the project</i></div> <div style="width: 15%;"><i>Overall proposal as it relates to the upgrades offered, suitability for the venues, and all associated cost, demonstrating a comprehensive plan to complete the desired project in a cost efficient manner, and offering flexibility that best meet the needs of the University</i></div> <div style="width: 15%;"><i>Training, warranty and service options that best meet the needs of the University</i></div> <div style="width: 15%;"><i>Consulting and marketing support</i></div> <div style="width: 15%;"><i>Value add options</i></div> <div style="width: 15%;"><i>Weighted Total</i></div> </div> |         |         |         |         |                |
|--|---|---------|---------|---------|---------|----------------|
|  | WEIGHT  | 40%     | 25%     | 20%     | 10%     | 5%             |
| Paciolan                                 | 9.50000   | 8.66667 | 9.16667 | 9.16667 | 9.00000 | <b>9.16667</b> |
| Univeristy Ticket                        | 6.50000   | 6.00000 | 5.83333 | 5.50000 | 5.00000 | <b>6.06667</b> |
| NeuLion                                  | 7.00000   | 6.16667 | 6.66667 | 6.66667 | 6.33333 | <b>6.65833</b> |
| Ticket Return                            | 3.83333   | 4.00000 | 3.66667 | 4.00000 | 2.66667 | <b>3.80000</b> |
|  |   |         |         |         |         |                |

**REQUEST FOR PROPOSALS**  
**ATHLETIC TICKETING SYS-2017**  
**ROUND 1**

| EVALUATION CRITERIA:<br>RESPONDENT NAME: | Quality of Proposal | Pricing | Qualifications and Experience | References | Value add options | Weighted Total |
|--|---------------------|---------|-------------------------------|------------|-------------------|----------------|
| WEIGHT                                   | 35%                 | 25%     | 20%                           | 10%        | 10%               | 100%           |
| Paciolan                                 | 9.16667             | 7.83333 | 9.50000                       | 9.50000    | 8.83333           | <b>8.90000</b> |
| Univeristy Ticket                        | 5.83333             | 5.50000 | 5.83333                       | 3.83333    | 4.00000           | <b>5.36667</b> |
| NeuLion                                  | 5.66667             | 5.50000 | 6.16667                       | 4.50000    | 5.33333           | <b>5.57500</b> |
| Ticket Return                            | 4.66667             | 4.83333 | 4.50000                       | 2.66667    | 2.66667           | <b>4.27500</b> |
|  |                     |         |                               |            |                   |                |