

INFORMAL SOLICITATION: Informal Bid #Emergency Vehicle Equip & Outfit-22

2/4/2022

**STEPHEN F. AUSTIN**  
STATE UNIVERSITY

NAOGDOCHES, TEXAS

05516, 05517, 05557, 93657

HUB Status  
Bidder  
Address

| Non/HUB  | Non/HUB   | Non/HUB   |
|--|---|---|
| Silsbee Fleet Group<br>1211 US-96<br>Silsbee, TX 77656 | Nacogdoches Fleet Specialists<br>PO Box 632384<br>Nacogdoches, TX 75963 | Cap Fleet<br>2603 Taylors Valley Road<br>Belton, TX 76513 |

Phone / Fax

| 409-895-3858 | 936-635-0167 | 254-773-1959 |
|--------------|--------------|--------------|
| Unit Price   | Unit Price   | Unit Price   |
| Extens       | Extens       | Extens       |

| Item                    | Description  | Qty | Unit  | Unit Price | Extens   | Unit Price   | Extens                  | Unit Price  | Extens                 | Unit Price | Extens |
|-------------------------|--|-----|-------|------------|--|--------------|-------------------------|-------------|------------------------|------------|--------|
| Whelen                  | Lightbar Package with Core Controller & Siren Speaker                                      | 1   | each  |            | See line 25, lot quote   | \$ 2,900.00  | \$ 2,900.00             | \$ 2,795.00 | \$ 2,795.00            |            |        |
| Whelen                  | Front Visor Bar R/B with white   | 1   | each  |            |  | \$ 1,300.00  | \$ 1,300.00             | \$ 2,411.00 | \$ 2,411.00            |            |        |
| Whelen                  | Rear outer edge with traffic   | 1   | each  |            |  | \$ 1,100.00  | \$ 1,100.00             | \$ 897.00   | \$ 897.00              |            |        |
| Whelen                  | Core Controller  | 1   | each  |            |  | \$ 1,400.00  | \$ 1,400.00             |             | Included in package    |            |        |
| Setina Front Partion    | Front Partition w/recessed panel for Gunlock   | 2   | each  |            |  | \$ 840.00    | \$ 1,680.00             | \$ 816.00   | \$ 1,632.00            |            |        |
| Setina Rear Partion     | Rear Partition   | 2   | each  |            |  | \$ 520.00    | \$ 1,040.00             | \$ 442.00   | \$ 884.00              |            |        |
| Setina Gunlock          | Gunlock Single Vault lock mount  | 2   | each  |            |  | \$ 410.00    | \$ 820.00               | \$ 280.00   | \$ 560.00              |            |        |
| Havis Console           | Console w/cup holder, arm rest, Cig 12v plugs, Mic Clips                                   | 2   | each  |            |  | \$ 750.00    | \$ 1,500.00             | \$ 650.00   | \$ 1,300.00            |            |        |
| Whelen ION T            | Rear Hatch Flush Mount lights Dual Color   | 4   | each  |            |  | \$ 109.00    | \$ 436.00               | \$ 107.50   | \$ 430.00              |            |        |
| Setina Bumper           | Push Bumper W/lighths  | 2   | each  |            |  | \$ 1,100.00  | \$ 2,200.00             | \$ 896.00   | \$ 1,792.00            |            |        |
| Soundoff TL Flasher     | Tail Light Flasher   | 2   | each  |            |  | \$ 60.00     | \$ 120.00               | \$ 49.00    | \$ 98.00               |            |        |
| Panarama Sharkee 7 Wire | Antenna all in one multiband with Wifi & Cell  | 2   | each  |            |  | \$ 265.00    | \$ 530.00               | \$ 236.00   | \$ 472.00              |            |        |
| Freight                 |  | 1   | lot   |            |  | \$ 1,100.00  | \$ 1,100.00             | \$ 1,000.00 | \$ 1,000.00            |            |        |
|                         | Installation charges - If installed on SFA campus, please provide certificate of insurance | 1   | lot   |            |  | \$ 3,900.00  | \$ 3,900.00             | \$ 6,403.00 | \$ 6,403.00            |            |        |
|                         | Delivery Fee - To and From SFA if needed   | 1   | lot   |            | \$ 1,000.00  |              | 0                       |             | Install at Belton shop |            |        |
|                         | ETA of equipment for installation  | #   | weeks |            | None Given   |              | 2-8 weeks               |             | 12-15 weeks            |            |        |
|                         | Lot quote  |     |       |            | \$ 18,453.77   |              |                         |             |                        |            |        |
|                         | Distance / mileage   |     |       |            | 113.3 miles/over 2 hrs   |              | 7.3 miles/under 2 hours |             | 189 miles/over 2 hrs   |            |        |
|                         | Additional Comments we may need to know about the order (IE: Dropship options, ect)        |     |       |            | Unable to breakdown installation from equipment due to dealership software calculates them together. |              | N/A                     |             | Ford Drop Ship 52-769  |            |        |
|                         | <b>Total</b>   |     |       |            | \$ 19,453.77   | \$ 20,026.00 | \$ 20,674.00            |             |                        |            |        |
|                         |  |     |       |            | *Disqualified  |              |                         |             | *Disqualified          |            |        |

I certify that the above included all firms that have been contacted for bids, and their replies are exactly as stated.

*Kathy Durrett*  
Signature

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|    | <b>NON-RESPONDING VENDORS SOLICITED</b> |  | <b>HUB STATUS</b> |
|----|---|--|-------------------|
| 1  | Advanced Mobile Technology              |  | <b>AI/F</b>       |
| 2  | Fleet Outfitters Inc.                   |  | <b>Non/HUB</b>    |
| 3  | Dana Safety DBA Fleet Safety Equipment  |  | <b>Non/HUB</b>    |
| 4  | Southwest Public Safety                 |  | <b>Non/HUB</b>    |
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| 22 |   |  |                   |

**ADDITIONAL DOCUMENTATION** regarding HUBs or other needed documentation:

*Kathy Durrett*  
\_\_\_\_\_  
Signature