

REQUEST FOR PROPOSAL
RFP #INVESTMENT SERVICES-2019
FINAL

EVALUATION CRITERIA: RESPONDENT NAME:	Qualifications and experience	Cost to the University including all costs related to investment management services	Personnel Qualifications (who will be actively involved)	Firm's ability to provide investment services	Total estimated net investment services	Total estimated net investment earnings of the proceeds	Weighted Total
WEIGHT	20%	20%	15%	20%	25%		100%
Federated Investment Counseling	7.25	8.25	7.33	6.75	5.94		7.04
Garcia Hamilton & Associates, LP	6.92	7.08	7.33	6.67	5.56		6.62
Hilltop Securities, Inc and Hilltop Securities Asset Management, LLC	8.17	7.83	7.96	7.92	8.33		8.06
PFM Asset Management, LLC	7.75	7.21	7.88	8.08	7.28		7.61
Public Trust Advisors LLC	6.58	8.38	7.50	7.00	7.67		7.43
Regions Bank	7.67	7.00	7.46	7.50	6.72		7.23
TCG Advisors, LP	7.08	6.50	7.08	7.50	7.00		7.03

AWARDED

REQUEST FOR PROPOSAL

INVESTMENT SERVICES-2019

Preliminary Weighted Scores

EVALUATION CRITERIA: RESPONDENT NAME:	Qualifications and experience	Cost to the University including all costs related to investment management services	Personnel Qualifications (who will be actively involved)	Firm's ability to provide investment services	Total estimated net investment earnings of the proceeds	Weighted Total	
	20%	20%	15%	20%	25%	100%	
Barrow, Hanley, Mewhinney & Strauss, LLC	8.33	6.50	8.50	6.50	7.17	7.33	
Brown Advisory LLC	7.17	5.17	7.83	6.67	7.83	6.93	
Citizens 1st Bank	6.83	8.00	7.50	7.17	6.33	7.11	
Federated Investment Counseling	8.67	9.00	8.67	8.17	7.00	8.22	FINALIST
Garcia Hamilton & Associates, LP	8.33	8.17	8.17	7.33	8.00	7.99	FINALIST
Hilltop Securities, Inc and Hilltop Securities Asset Management, LLC	9.17	9.17	9.00	8.83	7.67	8.70	FINALIST
PFM Asset Management, LLC	9.17	8.67	7.83	8.83	8.17	8.55	FINALIST
Public Trust Advisors LLC	8.33	9.17	8.67	8.33	8.17	8.51	FINALIST
Raymond James & Associates, LLC	6.17	6.00	5.83	5.33	4.67	5.54	
Regions Bank	8.00	8.00	7.67	7.33	9.00	8.07	FINALIST
Smith Graham & Co. Investment Advisors	7.33	6.50	7.67	7.00	7.67	7.23	
Southside Bank	6.17	3.67	6.17	6.67	5.33	5.56	
TCG Advisors, LP	7.67	8.17	7.50	8.17	9.83	8.38	FINALIST
Wilmington Trust Investment Advisors	8.00	6.00	7.50	7.17	7.00	7.11	